

### HOLIDAY EDITION 2015





Another fantastic effort by K-LINE INSULATORS staff donations for the 5<sup>th</sup> year to the Salvation Army – Toy Mountain Toy Drive. Angela & Roger made an appearance with Tom Brown from CTV and donated 60 toys as well as a financial contribution. THANK YOU to everyone for your kindness and



thoughtfulness at this time of year, and for making Christmas special for families in need.







## Letter from the President

My favourite newsletter every year is the Christmas edition. This is a special time of year for many families to share time together and show their support for others. For some time now, the K-LINE INSULATORS "family" has provided support for many charity organizations each year. At Christmas though, individually or collectively, members of the K-LINE INSULATORS TEAM go all out in providing their support for others. One special charity supported by the KLI TEAM is The Salvation Army's Toy Mountain drive. Our staff go all out bringing in toys and money in support of this valuable organization. Our contributions are used to share with families that may need a little help during this festive time.

The year has been very active for our TEAM in all our offices. We have attended various trade shows and presented a number of papers at a variety of technical conferences. In the meantime all of our plant and front office TEAM members have been in full gear ensuring our Clients continue to receive the best products, when they need them, where they need them.

Growth at K-LINE INSULATORS continues! This year we expanded our TORONTO manufacturing facility and added new members to our K-LINE INSULATORS TEAM. To top it all off, the K-LINE GROUP OF COMPANIES which includes K-LINE INSULATORS has once again been recognized and re-designated as one of Canada's Best Managed Companies.

While this has certainly been a fabulous year for KLI and our TEAM, we look forward to an even more spectacular year in 2016

We would like to wish all our Employees, their Families, our Clients, Representatives, Distributors, Supply Partners and all other Associates a wonderful Season's Greetings, a Merry Christmas and a Healthy and Prosperous New Year. Peace,

Tony Carreira

## **Holiday Closure Dates:**

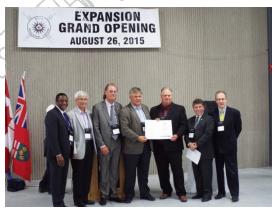
From December 24<sup>th</sup> - January 3<sup>rd</sup>
Operations resume on:
January 4<sup>th</sup>, 2016

K-LINE INSULATORS 2015



This year we have added a new extension to our existing Toronto Head Office and Production facility. This building expansion will increase our factory space by 20%, giving KLI the space needed to support the ongoing increase in business. The photos above show the progress in mid June 2015.





Our Grand Opening and ribbon cutting ceremony was a success! KLI welcomed many of our Clients, Suppliers, Agents and members of neighbouring businesses. A Deloitte representative was on hand to announce K-LINE INSULATORS' designation as one of Canada's Best Managed Companies. We also welcomed some of our City of Toronto Councilors Norm Kelly (Ward 40), Chin Lee (Ward 41), Michael Thompson (Ward 37) & Jim Karygiannis (Ward 39). Here's to the future of a growing K-LINE INSULATORS!

K-LINE INSULATORS LIMITED 2015

# Congratulations! 2015 Award Winners

**ANIXTER POWER SOLUTIONS** M.A. HANSON & SON, INC. **DIERCKS INC - GOLD** D&D ELECTRICAL SALES - SILVER WHISKERS LIMITED - GOLD KW ASSOCIATES - SILVER IMG EQUIPAMIENTOS - BRONZE



President's Excellence Award Sales Growth Achievement Award Salesmanship Achievement Award Salesmanship Achievement Award Innovation & Challenge Award Innovation & Challenge Award Innovation & Challenge Award

#### Tradeshows, Conferences' & Expos!

2015 was a busy year for K-LINE INSULATORS LIMITED (KLI) from a Trade Show perspective. All Industry Events listed below draw International Delegates and present important opportunities for KLI to extend our Global reach. With the exception of NAMAG, all listed Trade Shows are in the "regular circuit" for KLI participation. The locations and dates change but we normally exhibit our range of Silicone Rubber Insulators at these Conferences/Expositions

The 2015 Fall Conference of the North Atlantic Mutual Assistance Group was a new one for us. Toronto Hydro was the Host Utility for the NAMAG Fall Conference which was held at the Renaissance Rogers Centre Hotel. NAMAG Members have formal agreements in place to provide assistance to each other during emergencies. At the conference, members work on strengthening the processes that facilitate mutual aid through panel discussions, presentations and reviews. Pictured (top right photo) are personnel from the Toronto Hydro and Hydro One Networks "on guard" in the KLI Exhibit Booth.

2016 is shaping up to be another busy Trade Show Year. IEEE T&D Conference and Exposition in Dallas TX, CUEE in Mississauga ON and ESMO in Columbus OH are only a few of the important events scheduled for next year.

CARILEC - July 26-30 Nassau, Bahamas CIGRE - Aug 30 - Sept 3 Winnipeg, MB ICUEE - Sept 28 - Oct 1 Louisville KY, USA **INMR** - Oct 18-22 Munich, Germany NMAG - Oct 26-28 Toronto, ON CONCAPAN - Nov 11-13 Tegucigigalpa, Honduras









**K-LINE INSULATORS** 

### **Employee Section**









Every year, Bob Sayer (KLUSA) and his wife, appear as Mr. and Mrs Claus at the "Breakfast with Santa" event in Rochester, NY. We have our own 'Santa' on staff! Our 2015 Christmas Lunch was celebrated by again receiving the 'Best Managed Companies Award' from Deloitte.
Congratulations to the KLI TEAM!



PowerStream is a proud supporter of United Way agencies in York Region and Greater Simcoe County. All proceeds from the PowerStream Annual Charity Golf Tournament are donated to the two organizations. At the PowerStream 12th Annual Charity Golf Tournament held September 10 at the Nottawasaga Golf Resort, former Toronto Maple Leaf great Lanny McDonald was one of the guest celebrities. The K-LINE GROUP of COMPANIES team thought it was only fitting to pose with Lanny wearing our "LannyStaches".





We wish all the Staff
At K-LINE INSULATORS,
their Families, our Clients,
Agents, Supply Partners
and Associates
The Happiest of Holiday's
and a Safe and Prosperous
New Year





# TO K-LINE INSULATORS!

KLI added a select group to its TEAM in 2015. Machine Shop & Foundry has 6 new faces while 1 new addition was made to each department in Shipping, Engineering & Purchasing.

Charlie Carusca Mario Gerona Faisal Hussain

Ketheeswaran Paramu Subrata Saha Sukumaran Thambirajah Jason Galante Emily Zhang Marco Chen

K-LINE INSULATORS 2015